

# Revenue Cycle Benchmarks Any Way You Want Them

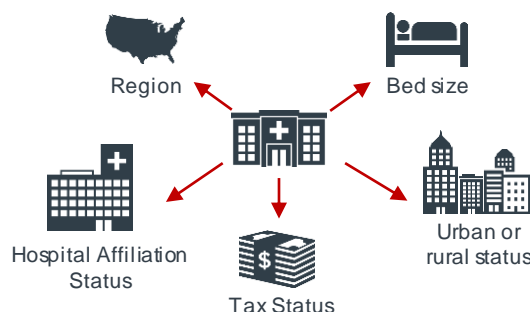
## “How does my Performance Compare?”

It's one of the most common questions we get asked. And while national-level benchmarks are useful, they often fail to reflect the unique attributes of your institution.



## Putting You in the Driver's Seat

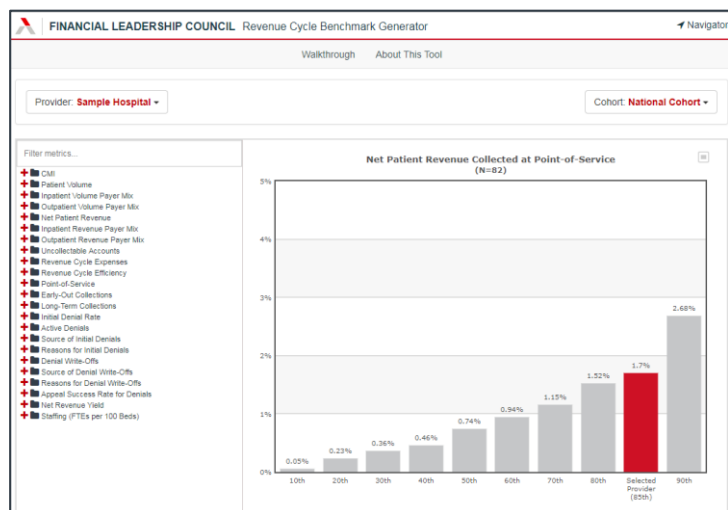
The *Hospital Revenue Cycle Benchmark Generator* provides flexibility when comparing your performance to other hospitals that resemble your organization



## The Hospital Revenue Cycle Benchmark Generator

### A One-Stop Tool For Evaluating Your Revenue Cycle Performance

The *Hospital Revenue Cycle Benchmark Generator* provides an easy visual comparison of hospital performance on key revenue cycle metrics compared to a hand-selected cohort. Once you've used the tool, read the companion publication: *Benchmarking Revenue Cycle Performance* for insight into national level trends based on multiple years of Advancement Center surveys. If you have questions, please email [RCAC@advisory.com](mailto:RCAC@advisory.com)



### • No data uploads required

Application pre-loaded with data for participant hospitals, however any FLC member may use


### • Hand-select peers for benchmarking

Choose individual hospitals (10 minimum) to benchmark your metrics against

### • Easy visual comparison

Survey participants can view their hospital's data in red alongside benchmarks

### • Metric details and definitions

Click  for metric definitions, methodology and related resources

## Compare your Performance on a Wide Array of Measures

Benchmarking over 100 metrics across 23 different categories from over 500 hospitals and health systems, including

- CMI
- Net Patient Revenue
- Patient Volume
- Inpatient Payer Mix
- Outpatient Payer Mix
- Bad Debt
- Point-of-Service Collections
- Revenue Cycle Efficiency
- Early-Out and Long-Term Collections
- Initial Payer Denials
- Reasons for Initial Payer Denials
- Appeal Success Rate for Denials
- Denial Write-offs
- Revenue Cycle Expenses
- Staffing, and more

Access at [www.advisory.com/rcbenchmarks](http://www.advisory.com/rcbenchmarks) or email [RCAC@advisory.com](mailto:RCAC@advisory.com)